

Suitcasing Policy

MANTS Show Management is preparing for our upcoming January show and doing our best to help your company have a successful show. We are hearing of increased intent to and instances of ‘suitcasing.’ Show Management is mandating measures to protect exhibitors from suitcasing at MANTS.

Suitcasing is the act in which unauthorized individuals or companies attempt to solicit business at MANTS. The unauthorized individuals may have registered as show attendees or be sharing booth space with companies who are registered as legitimate exhibitors. In the latter instance, the exhibitor is knowingly permitting a non-registered company to use its space, which is an act in defiance of show rules.

Suitcasing is not permitted at MANTS. This policy includes attendees trying to solicit business for themselves, as well as exhibitors who are letting non- registered companies share their booth space.

All exhibiting companies must be contracted with and through show management. Exhibitors may not sublet their exhibit space nor permit any other company to use their exhibit space under any circumstances. All companies that wish to exhibit at MANTS should submit a wait list application, the link to which is found on the homepage of the MANTS website, www.mants.com.

Any attendee who is observed to be soliciting business in the aisles or other public spaces, in another company’s booth, or in violation of any portion of the Show Guidelines, will be asked to leave immediately. Please report any violations you observe to Show Management. You may call the show office at 410-649-7472 or flag down one of us as we walk the show floor. Please try to get the business card of the individual who is suitcasing. Show Management will do our best to find the “suitcasers” and remove them from the building.

MANTS exhibitors who engage in suitcasing, meaning they have knowingly included, and permitted companies not registered with Show Management to work from the exhibitor’s booth, will face penalties to include closure of your booth, loss of years of seniority, and /or exclusion from future shows. Incidences reported will be addressed by Show Management.

Let us all work together to protect our MANTS exhibitors, our show integrity, and reputation as “*The Masterpiece of Trade Shows.*”